

THE *CCM* UPDATE

#1

CBA 'Goes Platinum' with 45th Annual Convention

DESPITE ATTENDANCE numbers which fell slightly below projections, the six major Christian music distributors contacted by *The CCM Update* expressed satisfaction with sales figures at last week's Christian Booksellers Association (CBA) International Convention in Denver.

As of Wednesday night, total attendance was approaching 12,000 including nearly 2500 retail stores. CBA officials had projected 13,000 total registrants and were hoping to at least match last year's record of over 2600 stores. All 50 states and 50 foreign countries were represented.

A record of 1465 exhibitor booths—the largest number in CBA convention history—consumed 300,000 square feet of space, the equivalent of six football fields side-by-side. *Tradeshow Week*, an industry publication, recently conferred 'platinum' status on the CBA convention in recognition of its standing as one of only 55 of the 4300 conventions tracked by the magazine which has been among the Top 200 every year for the past 20 years.

"Our industry is changing rapidly, and we're seeing increased professionalism, sophistication and growth," said Bill Anderson, CBA president. "We have had very positive feedback from our member stores on the overall quality of the merchandise available and from our suppliers on their convention sales figures. We believe that our industry is continuing

to see steady sales increases because our products continue to improve and our product offerings expand each year."

"This is the busiest opening three days I've personally experienced in the past 10 or 12 years of coming to CBA," said Danny McGuffey, vice president of marketing and sales, Star Song. For new product, McGuffey estimated that Star Song's CBA sales were up 30 percent over the previous year. He cited DC Talk's new long-form video as Star Song Distribution's hottest product at CBA.

Steve Sutton, vice president of sales and distribution for Word Distribution, was also upbeat about convention sales. He estimated that Word's CBA sales would exceed last year's by 20 percent, noting that Point of Grace, Cindy Morgan and Clay Crosse have been strong sellers in addition to Amy Grant's upcoming *House of Love*. According to Sutton, Word Distribution experienced sales increases in April, May and June.

CBA sales for Sparrow Distribution were on par with last year, according to Mark Funderburg, vice president of sales and marketing. However, Sparrow was selling Maranatha! Music product for the first time and is phasing out of its distribution relationship with Integrity

The Parable Group Establishes Ad Agency, Toll Free Number

Steven Curtis Chapman Family Joins as Spokesperson

LAST WEEK THE Parable Group Inc., a nationwide marketing association of 300+ independent Christian retailers based in San Luis Obispo, Calif., introduced additional services to its members. A new subsidiary, The Parable Agency, will serve as the advertising branch for the group. The agency will spearhead its first campaign with the help of Prison Fellowship Ministries and Sparrow artist Steven Curtis Chapman, who has signed on with his family as spokesman for the upcoming year. Additionally, Parable established a new toll free number designed to assist consumers in locating the nearest member retailer.

The Parable Agency is a wholly-owned subsidiary of The Parable Group, Inc. "This will be a full service agency," stated Steve Potratz, president, The Parable Group,

Music, making comparisons to last year difficult. Funderburg said that Maranatha's catalog sold well at the convention, but that Sparrow Distribution's hottest seller was *My First Hymnal* from Sparrow Press. Carman's *The Standard* continues to sell well and its companion video was certified gold last week as was Michael Card's *Sleep Sound in Jesus*

(Continued on page 2)

"offering members everything from radio and television ad production and placement, to print ads, logo designs, etc. This agency will also allow us to better serve our vendor clients by realizing better marketing positioning in radio and television advertising." Jim Seybert, a long time advertising executive with Barnett, Cox and Associates Agency in San Luis Obispo, Calif., will head the agency.

The Parable Agency will make its presence known on August 1 as it launches a "Summer Sale" campaign. Steven Curtis Chapman and his family will serve as representatives for the Christian family in all Parable marketing campaigns. "This occasion represents a great opportunity for our marketing efforts to provide a family most Christians can identify with,"

(Continued on page 2)

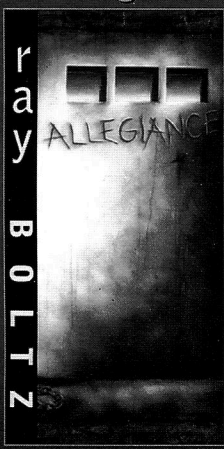
New Ray Boltz Video

"I Pledge Allegiance

To The Lamb"

plus more concept videos & interview footage.

Ships to retail July 21st



Out and About...

- **Myrrh Records** announced its marketing plan for **Amy Grant's** upcoming album *House of Love*, which includes a national V.I.P. sweepstakes contest available exclusively through Christian retail. The Grand Prize winner will receive airfare, limousine service, premium seats and backstage passes to a date on Grant's 40-date U.S. tour. Secondary prizes include tour jackets, CD libraries, videos and concert T-shirts. Myrrh will promote the contest through key Christian media and will provide retailers with a promotional kit emphasizing the contest. The first single from the album, "Children of the World" (which Grant performed on the Dove Awards telecast), will be released to Christian radio August 8....
- Spokesfolk for **Petra** tell us the band just returned from its fourth European tour, performing 17 concerts in 10 countries in 21 days. Its date in Forserum, Sweden (at the 5000 seat Steens Glas auditorium) on May 22 sold out three weeks in advance. Petra's latest album, *Wake-Up Call*, sold more than 250,000 copies in its first three months of release, and is expected to achieve RIAA Gold status....
- Speaking of quick sales achievements, we hear that **Word** has been quite successful at getting its Point across—**Point of Grace** that is, whose debut album has sold over 100,000 units in its first eight months of release....
- **Office Depot** has chosen **Tribute Records** as the subject of its latest national TV ad, "Taking Care of Business." The spot features Tribute's top selling artist **Yolanda Adams**, as well as artist/producer/label v.p. **Ben Tankard**, label President **George King**, Tribute office workers and other studio musicians. An audio version of the spot will also air in a national radio campaign....
- For local Nashvillians, **American Songwriter** magazine has put together a "Welcome Packet" for songwriters who visit or move to Nashville. The packet, which AS Publisher **Jim Sharp** called "...the songwriter's welcome wagon," includes a map of the Music Row area showing publisher and PRO locations, lists of companies offering info on who's recording in Nashville, a list of songwriter resources, and other helpful information. It's free, but must be picked up in person at 121 17th Ave. S. in Nashville....

CBA

(Continued from page 1)

children's album. (Sparrow's hottest forthcoming release, Steven Curtis Chapman's *Heaven in the Real World*, was "sold-in" prior to the convention.)

Integrity Music, which is in the process of setting up its own distribution, debuted a new booth. "Booth traffic is excellent," said F.G. Baldwin, senior vice president/trade. "From what we've observed, music is strong." Baldwin said that the purpose of the convention may be shifting for some retailers. "My overall impression is that stores are not using CBA as much to buy product as they are to learn about products and merchandising."

Baldwin's statement was essentially echoed by executives at Brentwood Music, which used its exhibit as a showcase of merchandising ideas. Don Noes, vice president of sales and marketing, said that Brentwood's CBA sales wore down slightly over last year. He attributed the decrease to the enlarged force of road and telemarketing reps, noting that Brentwood's sales were actually up 18 percent over last year. "The market is still fairly strong and continues to grow," he said. According to Noes, the company's hottest seller at CBA was the first installment of Brentwood's new "Parables of Peter Rabbit" video series. Also strong

Parable Group

(Continued from page 1)

said Potratz. "With the help of Steven and his family, we can reach out to the church and beyond, encouraging them to experience the Christian entertainment alternatives and spiritual growth materials found at a Parable member Christian retailer."

Twila Paris, who was named National Spokesperson for the Parable Group in 1993, will continue her leadership role through seasonal marketing campaigns.

With Chapman also comes his connection to Chuck Colson's Prison Fellowship Ministries. The Parable Group will partner with PFM and The Sparrow Corporation for an outreach promotion centered around Chapman's new project, *Heaven in the Real World*. For every cassette or compact disc purchased July 1 through Thanksgiving weekend at a Parable member retailer, another will be given free of charge to a child separated

was the *Hallelujah Hop*, which won an award for "Best Countertop Point-of-Purchase Display."

The Benson Music Group, which debuted an impressive new booth, experienced "positive feedback and interest in our product," according to Allan Hardin, vice president of sales. "It appears that we are up over last year," he said late Wednesday. "Stores are more aggressive in promoting our product. We're developing relationships with stores. Partnering is a word we're using a lot this week." According to Hardin, Benson's hottest product at CBA was 4HIM's next album, *The Ride*, which is set for release in late September.

Star Song won several awards for Twila Paris' *Beyond a Dream* (including "Best Cassette Jacket," "Best CD Jacket" and "Advertising in Consumer Periodicals") while the company's Catch a Rising Star campaign won for "Special Sale/New Product." Reunion won awards for "Best Total Promotion" in the music category for its *Songs from the Loft* campaign, as well as "Best Poster" for Michael W. Smith. Benson's 3-D "New Vision" campaign was awarded "Best Product Intro Piece."

The 1995 convention will again be held in Denver.

—John W. Syll

from a parent in prison. This outreach will be made possible through Colson's Project Angel Tree campaign this Christmas.

The Parable Group rounds out its latest marketing enhancements by establishing a new national toll free "800" telephone number. A consumer can call 800/299-6299 from anywhere in the United States to be automatically connected to the nearest Parable member retailer within a 100 mile radius. This service utilizes Automatic Number Identification computer technology which identifies the caller's location and routes the consumer's call.

Potratz explained "The advertisement of this number becomes a direct extension of what the vendor is trying to accomplish with its consumer advertising. We tested this technology during the 1994 Dove Awards show this Spring and received in excess of 1500 calls in the two hour time period. We think this concept works."

CCM COMMUNICATIONS

The CCM Update is published weekly (50 times per year), by CCM Communications, 107 Kenner Avenue, Nashville, TN 37205. Phone: 615/386-3011. Fax: 615/386-3380. West Coast Advertising Office: P.O. Box 6300, Laguna Hills, CA 92654. Phone: 714/951-9106. Fax: 714/951-5179. Subscriptions are \$120 per year (50 issues), or \$65 for six months (25 issues). Foreign subscriptions payable in advance, U.S.D.

Executive Editor/Publisher: John W. Syll; **Senior Editor:** Thom Granger; **Assistant Editor:** April Hefner; **Radio Editor:** Todd Chatman; **Chart Information Services:** Holly Granger; **Corporate Director of Sales:** David Berndt; **Director of Advertising:** DeDe Donatelli-Tarrant; **Director of Finance and Operations:** Jena White; **Art/Production Director:** Brian D. Smith; **Art/Production Assistant:** Ramona D. Wilkes; **Circulation Director:** John M. Dodd; **Administrative Assistant:** Brenda Beiden.
© 1994 CCM Communications. Contents may not be reproduced without permission. Printed in the USA.

The New Way To Europe

Alliance Music

Ian Hamilton, David Withers & David Bruce thank you for your support



FOREFRONT

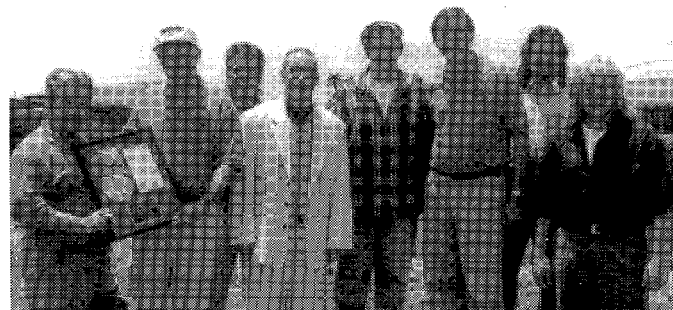


Alliance Music, P.O. Box 410, Aylesbury, Bucks HP17 8YU
England. Tel: +44 844 292022. Fax: +44 844 290880

THE CCM UPDATE GALLERY



ALONG 4 THE RIDE—4HIM is back in the studio at work on the follow-up project to its hit album *The Basics of Life*. Their upcoming release, titled *The Ride*, is scheduled to hit stores in late September. Pictured at Recording Arts studio in Nashville, Tenn. are (front row l to r) 4HIM's **Andy Chrisman** and **Kirk Sullivan**; (back row) **John Jaszcz**, producer **Don Koch**, and 4HIM's **Marty Magehee** and **Mark Harris**.



THE ARTISTS TURN TO SALUTE—Three artists who participated in the True Love Waits project traveled to the Southern Baptist Convention in Orlando to deliver a plaque thanking campaign founders. Pictured are (l to r) **Charlie Maxwell**, Interline; **Jimmy Hester**, True Love Waits committee; **Mike Keil**, Mike Keil & Associates; **John James**, Newsboys; **Geoff Moore**, Geoff Moore and the Distance; **Richard Ross**, True Love Waits committee; **Robert Michaels**, Lord & Michaels; and **Eddie DeGarmo**, DeGarmo & Key.



PHILANTHROPY BUZZ—On their recent Buzz Stop tour, Myrrh recording artists **The 77's** and Reunion recording artists **the Prayer Chain** raised over \$12,000 for the San Francisco based Pediatric AIDS Coalition. Pictured back row (l to r) are **Mike Roe**, 77s; **Dave Barr**, quarterback, Cal-Berkley; the Prayer Chain's **Tim Taber**, **Andy Prickett**, **Wayne Everett**; **Mark Harmon**, 77s; **Eric Campuzano**, the Prayer Chain; and front row are **Jeff Hidalgo**, **Tanya**, **Melissa Milne**; and **Dave Leonhardt**, 77s.



NO BLUE CHRISTMAS HERE—Equipped with a cheery Christmas cake, Word Music surprised **Wayne Watson** in the studio working on his new Christmas release, *One Christmas Eve*. Pictured (l to r) **Valerie Jannsen**, creative director; Watson; **Debbie Atkins**, vice president of music publishing/creative development; **Greg "Elvis" Nelson**, producer; **Reese Faw**, publishing assistant; **Holly Krig-Smith**, production coordinator; and **Brent King**, engineer.



WHO NEEDS NASA?—The **Newsboys** recently celebrated the launch of their July release *Going Public* at Rocketown in Franklin, Tennessee. Pictured are (l to r) **Danny McGuffey**, vice president of marketing and sales, Star Song; **Jody Davis**, Newsboys; **Graham Barnard**, program manager, Z Music; **Peter Furler**, Newsboys; **Michael W. Smith**, co-owner, Rocketown; **Duncan Phillips**, Newsboys; **Wes Campbell**, manager; and Newsboys' **John James** and **Kevin Mills**.



CROSSE SIGNS ON—Reunion artist **Clay Crosse** has been added to the 1994 "The Young Messiah Tour." Pictured (l to r) are manager **Ron Smith**, McSpadden-Smith Inc.; **Norman Miller**, producer of "The Young Messiah Tour;" **Rob Birkhead**, vice president of marketing and artist development, Reunion; manager **Shawn McSpadden**, McSpadden-Smith Inc.; **Steve Brallier**, William Morris Agency; and seated is Crosse.

THE CCM UPDATE RADIO ACTIVITY

—Beginning July 12th, **Dawson McAllister Live**, NRB's "Talk Show of the Year" will be available on the **Salem Radio Network** and on selected Salem owned and operated stations. The program is currently heard on 225 stations every Sunday night from 7-9 p.m. Central time. The program will still be available live on Sunday nights to non-commercial stations via the Skylight Satellite Network and on tape delay on Saturday nights to the Moody owned and operated stations via the Moody Satellite.

—**Cal Thomas**, one of the most widely-read syndicated newspaper columnists in America today, will launch a three-hour weekly call-in radio program beginning August 13th, according to a press release from the **Salem Radio Network**. *The Cal Thomas Show* will emanate from studios in Washington, D.C. from nine to midnight Eastern time each Saturday night and will only be available through the Salem Radio Network. Clearance information is available through SRN by calling 214/831-1920.

Signing On

—**KROL-FM/Las Cruces, NM** now carries **The Morningstar Radio Network** full-time. The station signed on May 11th. **Arnie McClatchey, GM**; 6900 Commerce, El Paso, TX 79905. 915/779-0016; fax 779-6641.

—**WSRX-FM/Naples, FL** flipped from a secular format on May 12th and now carries **Morningstar** full-time. **David Mallory, GM**; 2634 Tamiami Trail, Naples, FL 33962; 813/774-7287.

—**WCTL-FM/Erie, PA** now utilizes **Morningstar** during evenings.

—**WTRJ-FM/Troy-Dayton-Springfield, OH** signed on May 2nd as the seventh station under ownership of Baldwin Broadcasting. The station will carry **The Word in Music Satellite Network** full-time with the exception of morning drive. **Vern Baldwin, GM**; 315 SW Public Square, Troy, OH 45373; 513/339-2505.

—**KRSQ-FM/Billings, MT** signed on the air June 9. The 100,000 watt station broadcasts **The Word in Music Satellite Network** 24 hours per day. **Betty Bergland, GM**; **Steve Hafen, PD**; P.O. Box 21903, Billings, MT 59102; 406/652-6102.

—**KDKD-AM/Clinton, MO** has dropped its secular news/talk format in favor of the AC Christian music provided through **The Morningstar Radio Network**. The station will carry Morningstar 11 hours per day weekdays, full-time Saturday and 13 on Sunday. **Randy Boesen, GM**; Box 448, Clinton, MO 64375; 816/885-6141.

Appointments

—Veteran programmer and announcer **Sandi Brown** has announced that she will return to **WCBW-FM/St. Louis, MO** effective June 20th. Brown has served with Focus on the Family and **KBIQ-FM/Colorado Springs** since leaving WCBW one year ago. She will assume the Operations Manager post and will produce and co-host AM drive with Kurt Wallace.

—**Hugh Duncan** has been upped to Assistant MD duties at **WCM-AM/Ypsilanti-Ann Arbor, MI**.

—**Steve Fultz** has joined **WQME-FM/Anderson, IN** as a full-time account executive. **Michel DeLon**, formerly a part-time AE with the station, has been named sales manager.

—**Dick Marsh**, founder of Marsh Broadcasting Company and former COO of the Children's Radio Group, has joined **The Morningstar Radio Network** in the newly created Director of Network Syndication position. Concurrently, **Mike Miller**, who has been with the Network since it was formed, has been appointed Director of Affiliate Services.

—**Doug Price** joins **KCBI-FM/Dallas, TX** as Director of Development.

—**Mark Trenchard**, former PD and AM drive host at **KGTS-FM/College Place, WA**, has been named PD, PM Driver at **KTSY-FM/Caldwell, ID**.

—**Arnetta Woodard** joins **WAY-FM/Nashville, TN** as Office Manager. **Judy Edwards**, formerly of *The Tennessean* newspaper, has joined the station as Assistant to the General Manager. Additionally, the station announced the following personnel changes: **Michael Wilson** to Assistant PD, **Jim Hennessey** to Director of Promotions and Special Projects, and **Melanie Friebe** moves into a full-time position as morning co-host and Contest Coordinator.

—**David Morrison** has been named Director of Network Systems for **Columbia International University**. Morrison, who has managed **WMHK-FM** since 1976, will be responsible for legal and technical aspects of WMHK and WRCM/Charlotte, NC. In light of Morrison's promotion, **Linda White** has been named General Manager of WMHK. White has been with the station since 1984.

—**Dan Tackett** moves from **WNLTFM/Cincinnati, OH** to assume MD duties at **WTRJ-FM/Troy-Dayton, OH**.

—**Todd Stach**, formerly of **WAYM-FM/Nashville**, takes over Production Manager and afternoon duties at **WNLTFM/Cincinnati**.

—**Therese Romano** joins **The Word in Music Satellite Network** as producer and co-host of the nationally syndicated "Morning Show."

Opportunities

—14 years strong and growing! Aggressive Midwest AM seeking GM candidates with solid sales background. Send resumé and references to: Good News Ministries, 2414 South Leonard Road, St. Joseph, MO 64503.

Opportunities Sought

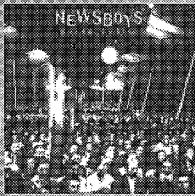
—John Thomas, CHR vet with 5 years Chicago market experience, seeking new opportunity with station in need of Program Director and air personality. An effective communicator and manager awaits your call. 708/231-2230.

Send all announcements, news and photos for Radio Activity to Todd Chatman, *The CCM Update*, 107 Kenner Avenue, Nashville, TN 37205. All releases should be received one week before issue date for editorial consideration.

THE CCM UPDATE ALBUM REVIEWS

Top Ten

Newsboys *Going Public* Star Song



It's been two years since the release of the much-honored *Not Ashamed* album. After sales of approximately a bazillion units, the band builds on the successful elements of that disc on *Going Public*. The production team of Steve Taylor and Peter Furler is reunited, and new members Duncan Phillips, Kevin Mills and Jody Davis quickly make their presence felt. But where this album betters its predecessor is in the lyrical department. The band and Taylor seem to have agreed that what he does best is write intriguing, hilarious and insightful lyrics; what they do best is write killer hooks and melodies that will keep this album high on the charts for months to come.

On the Chart

Cheri Keaggy *Child of the Father* Sparrow

Although there's no genetic connection (she's married to Phil's nephew, Eddie), Cheri Keaggy is a gifted songwriter, composing catchy, uplifting lyrics and combining them with memorable melodies which complement her versatile voice (echoes of Amy Grant and Christine Dente can be heard). Support from musicians like Scott Dente, Tommy Sims and Phil Madeira and the tasty production of Charlie Peacock make this an impressive debut.

Rick & Cathy Riso *As for My House* Hosanna! Music

The label's latest worship collection features the husband and wife worship team of Rick and Cathy Riso (an accomplished worship leader in her own right); except for the occasional soloist, this is the first time Hosanna! has presented a female leader throughout a complete service. Her presence points up the theme of families worshipping together, as does The Church on the Way's multi-racial choir. A stellar group of backing musicians and vocalists also distinguishes this fine title.

Also Received

* CHATTERBOX (despite) Tooth & Nail

Admittedly, hard-core/industrial is a niche market, but if you've got customers/listeners who have any appreciation for this underrated genre, this is a must have item. Everything from the sonic landscape to the packaging to the intense but hopeful lyrics is superb. Ex-Crucified bassist Jeff Bellew heads the group, with audio manipulation handled by Mark Rodriguez (Mortal) and Scott Albert (Circle of Dust).

Don Francisco *Genesis & Job/Songs of the Spirit Vol. 1* Star Song

With this project, Francisco undertakes a monumental musical task—to write a series of albums which will eventually

summarize the Bible in song. Though the scholarly approach leaves the music lacking distinction here and there, it's pleasant pop in its own right. Francisco's knack for paraphrasing Biblical tales remains intact, and he's to be commended for giving himself such an ambitious goal for which to shoot.

Brian Goodell *Simple Love* Essential
Goodell is a student of '70s soul (Earth, Wind & Fire, The Spinners, et.al.) and that's the most prominent groove in this R&B-flavored outing. But he also puts a breathy, George Michael-type spin on several tunes, adds a few Freddie Jackson-style ballads to his repertoire and cops a couple jazz licks as well. The production is smooth and should insure that the ministry-oriented lyrics play well with younger customers.

Doyle Lawson & Quicksilver *Hallelujah in My Heart* Brentwood Bluegrass

The venerable Lawson celebrates his 30th year in the business by putting together one of his best ever albums. His rugged voice has not lost a step to time, and his fiery mandolin playing continues to be supple. This version of Quicksilver displays particular agility on the close harmonies for which Lawson's groups are known; that, plus solid material and renewed attention to acoustic music may garner interest beyond bluegrass fans.

Sometime Sunday Stone Tooth & Nail
This Portland quartet vaporized the crowd last year on the Cornerstone Festival New Band stage; many folks went away with the group's terrific indie cassette and have been waiting ever since for a follow-up. On their major label debut, the band continues in the zone between grunge and metal (see Soundgarden, Stone Temple Pilots for influences). Consistent writing and performances point to a bright future for the young band.

Various Artists *The Blues Night*

ForeFront

Pinch me, I must be dreaming! Last winter, the three men most responsible for a blues explosion in Christian music—Darrell Mansfield, Glenn Kaiser and Larry Howard—joined with the surprisingly soulful Trace Balin for a brief tour, performing in both acoustic and electric settings. This show was recorded in Holland, and all the artists had a good night—Mansfield's harp playing and Howard's guitar work were exceptional. But Balin was the nominal star, proving she could keep up with the boys in a most delightful fashion.

Various Artists *Woman to Woman 5/Peace in the Midst of the Storm*

Maranatha! Music

This series is a sort of distaff counterpart to the "Promise Keepers" albums for men. The albums, centered around different themes relevant to women, serve as an audio touchstone, where the listener can absorb the music and narration, meditate on the Scriptures, and know that thousands of other women are doing the same. This album aims to help women focus on Christ's love, the calm in the midst of life's hubbub. Carrie Hodge, Pearl Brick and Lenny LeBlanc are the soloists on this fine title.

Reissue

The Crucified *The Crucified Tooth & Nail*

Though numerous demos pre-date it, this 1988 release is the first complete album by the group, and the recording itself is as raw as the band was. With no quarter given either musically or lyrically, the seminal group paved the way for today's hard-core and punk bands by insisting the genre be taken seriously. More than a souvenir—an essential disc.

Phil Keaggy *Way Back Home* Sparrow
Keaggy's long out-of-print 1986 album makes its first CD appearance. In contrast to *Crimson & Blue*, this disc is very acoustic, and centers on Phil's family history, both past and present. Keaggy connects the two by including three new songs and doing some subtle re-mixing and re-recording. But the masterpiece is the album closer, "The 50th," where Phil overdubs his voice and music on a 1948 recording of his grandparents' wedding anniversary. Splendid packaging and tasteful mastering practically make this a new album.

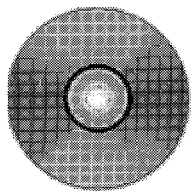
—Reviewed by Bruce A. Brown

Product reviews are intended to provide retailers with advance information about new releases. "Top 10" and "On The Chart" are albums and videos which *The CCM Update* predicts will reach those respective levels on the sales chart. *Critics Choice: Albums that, in the reviewer's estimation, are artistically exceptional and worthy of attention, irrespective of their chart potential. Send all product for review, in advance of its retail release date, to: Bruce Brown, 6829 Cottingham Lane, Centreville, VA 22020. All product should be received two weeks before issue date for editorial consideration.

THE CCM UPDATE SINGLE REVIEWS

Top Five

"Teach Me to Love" Steve Green & Larnelle Harris



Sparrow

Two of Christian music's hottest male vocalists team up for a duet that is guaranteed to find a warm reception at both AC and Inspirational radio. The tight harmonies and solid lyrical content of this selection from *Promise Keepers—A Life That Shows* make for a pleasurable listening experience. The fact that it has been heard by tens of thousands at the

Promise Keepers men's conferences around the country can't hurt either. Look for top five INSP peaks and a good showing at AC radio as well. **INSP/AC**

"Open My Heart" Cheri Keaggy Sparrow



From the opening strains of this song, it's apparent that this song—and the lady who sings it—are going to make a serious first impression. Cheri's straight-forward lyrical approach and unassuming vocal delivery make for a worshipful listening experience, even though the music may not be praise and worship in the traditional sense. Good cross-format potential on this cut. Look for action in all

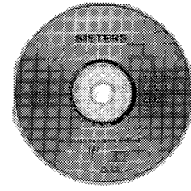
three major formats. **AC/CHR/INSP**

"All God Has" David Mullen Warner Alliance



Now this is Mullen in his environment; belting out guttural vocals in the midst of hard-driving acoustic rock. The performances on this track are outstanding, and the bridge is exceptionally entertaining. This is thinking man's rock 'n' roll with a beat that makes you want to hear it over and over again. CHR and rock radio will wear it out. **Rock/CHR**

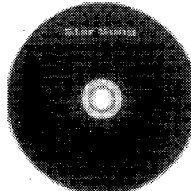
"Sisters" Sisters Warner Alliance



Gail Hamilton, executive producer of the *Handel's Messiah: A Soulful Celebration* project has assembled a shining list of female artists for this marvelous new collection, *Sisters: Songs of Friendship, Joy and Encouragement for Women*. Though created with women in mind, you certainly don't have to be a member of the fairer sex to enjoy it. With contributing vocalists like

Mel Tunney (who, along with husband, Dick, penned the tune), Kim Boyce, Vicki Winans, Cindy Morgan, Yolanda Adams, Karla Worley and a host of others, there's a little something for every taste here. A certain heavy rotation song for both AC and Inspirational radio. **AC/INSP**

"Change the Way" White Heart Star Song



The latest from *Highlands* jumps in with both feet, hitting you between the eyes with the hooky chorus and keeps it cranking from there on out. Vocal chores are split nicely between several members of the band, and it takes all of one chorus before you're singing along. Great rock selection. **Rock**

On the Chart

"Beast" Bride Star Song

Walls of guitars, mile wide hooks and uncompromising lyrical content delivered through a lead vocal that's mixed well out front... basically everything you've come to expect from Bride. Metal shows or rock programs with a metal bent will have no problem making this one fit. **Rock/Metal**

"Good Life" Bruce Carroll Word

Bruce's familiar brand of country-pop is exemplified in the latest from *Walk On*. "Good Life" reminds us that happiness in life doesn't come from material things, but from knowing that all is in order in our relationship with God. AC radio will sink its teeth into this one, and it may see some INSP and CHR action as well. **AC/CHR/INSP**

"Love is Deeper Than Touch" Andy Landis Star Song

If you're into hard-driving guitars and country-flavored vocal stylings, then you'll find this selection tempting. While this song may not be a contender for much heavy rotation play at many stations, if country's big in your market (which seems to be almost everywhere now-a-days), it's worth some consideration. In addition to the album version, an edit is provided that slashes a full minute off the total length. **AC/CHR**

"Every Little Step" David Meece Star Song

Meece's latest is loaded with walls of keyboards and the unmistakable vocal that has been a standard at Christian radio for years. This energetic tune, with its positive message, will no doubt find a home on many a playlist during the warmer weather. This is a good cross-format song for both AC and CHR radio. **AC/CHR**

"Hero" David Mullen Warner Alliance

It's been awhile since we've heard from Mr. Mullen. His return to the airwaves comes in the form of a powerful ballad celebrating the sacrifice of Jesus Christ. In the early moments of the song, Mullen's vocal is nearly painfully exposed, but as it develops, a host of background vocalists fill it out nicely. No lack of emotion here, but it may not be mass appeal enough to warrant heavy rotation across the board. **AC**

"Unimportant Things" Paul Smith Intersound

The sophomore release from Paul's Intersound debut is a tender ballad in which Smith's airy lead vocal is supported by a track of accordion chords and distant percussion. The fresh instrumentation and understated feel of the song makes it quite appealing, and a sure shot for good Inspirational and AC play. **INSP/AC**

"Love Keeps Reaching" 20/20 Blind Intersound

Intersound's initial foray into the rock arena with this five member band may prove to be a bit disappointing. While this song moves along at an acceptable pace, overall it lacks the raw edge that is prevalent in today's hottest rock acts. **CHR/Rock**

"I Will Be Faithful" Two Hearts Star Song

Carrie Hodge's trademark vocal floats over a guitar-driven track in this somewhat non-descript track from their latest project. Following a solid first single, the album seems to have lost momentum at radio, and this is not the track to revive it. Look for it to chart—maybe into the teens—but nothing stellar. **AC/INSP**

—Reviewed by Todd Chatman

Reviews of promotional singles and video clips are intended to provide programmers with information about potential new material for airplay. "Top 5" and "On The Chart" are songs and video clips which *The CCM Update* predicts will reach those respective levels on their format's airplay charts. *Critic's Choice: Singles that, in the reviewer's estimation, are artistically exceptional and worthy of attention, irrespective of their chart potential. Send radio singles/video clips for review to: Todd Chatman, *The CCM Update*, 107 Kenner Avenue, Nashville, TN 37205. All product should be received one week before issue date for editorial consideration.

THE CCM UPDATE

THE CCM 25

WO	LW	TW	TITLE	Artist Artist • Label	Pts	%On
5	1	• 1	HEAVEN IN THE REAL WORLD	Steven Curtis Chapman • Sparrow	88.23	91%
6	2	• 2	MY LIFE IS IN YOUR HANDS	Kathy Troccoli • Reunion	87.55	89%
7	3	• 3	CREED	Rich Mullins • Reunion	79.07	84%
4	7	• 4	HOW LONG	Greg Long w/Margaret Becker • Myrrh/Pakaderm	77.41	89%
7	4	• 5	SWEET GLOW OF MERCY	Gary Chapman • Reunion	77.16	82%
6	5	• 6	WE TRUST IN THE NAME OF THE LORD	Steve Green • Sparrow	74.17	77%
3	9	• 7	I WANT TO BE JUST LIKE YOU	Phillips, Craig & Dean • Star Song	74.03	83%
6	8	• 8	BORN TO WORSHIP	Lenny LeBlanc • Integrity	68.50	69%
3	11	• 9	HERE I AM	Rebecca St. James • ForeFront	64.41	80%
4	12	• 10	SUMMER SOLSTICE	Susan Ashton • Sparrow	54.99	66%
2	21	• 11	IF I KNOW YOU	Out of the Grey • Sparrow	52.20	75%
10	6	• 12	NEITHER WILL I	Twila Paris • Star Song	51.35	55%
3	15	• 13	RAIN DOWN A FIRE	Benjamin • Star Song	50.17	69%
11	10	• 14	I CALL YOUR NAME	Clay Crosse • Reunion	45.41	52%
3	19	• 15	THE CROSS ROAD	Brian Barrett • Star Song	43.35	54%
8	13	• 16	PRINCE OF PEACE	East to West • Benson	42.15	48%
2	22	• 17	SAY SO	Andraé Crouch • Warner Alliance	39.85	44%
4	20	• 18	LOVE WILL	Michael James • Reunion	39.63	51%
—	—	• 19	HEY NOW	Songs From the Loft w/Amy Grant • Reunion	39.56	61%
—	—	• 20	TEACH ME TO LOVE	Larnelle Harris & Steve Green • Sparrow	38.75	56%
2	25	• 21	LOVE NEVER LOOKED LIKE THIS	Allison Durham • Star Song	35.25	47%
—	—	• 22	FAITH, HOPE & LOVE	Point of Grace • Word	35.23	62%
—	—	• 23	BIGGEST PART OF ME	Take 6 • Warner Alliance	29.88	49%
5	24	• 24	SOLD OUT	Helen Baylor • Word	29.64	32%
9	14	• 25	GIVE YOUR LIGHT A WAY	Babbie Mason • Word	28.22	37%

THE CCM UPDATE

ROCK

WO	LW	TW	TITLE	Artist/Label • Songwriter(s)	Pts.	%On
10	1	• 1	SNAKE	The 77's/Myrrh • The 77's	81.30	91.30
4	2	• 2	SPINNIN' ROUND	PFR/Vireo • Jade Hanson	75.33	86.96
4	5	• 3	SOAK YOUR BRAIN	Love War/Pakaderm • Tim Bushong, Greg Purlee	73.80	86.96
4	6	• 4	THE FINISH LINE	Steve Taylor/Warner Alliance • Steve Taylor	73.26	91.30
8	3	• 5	WHAT'S YOUR POINT OF VIEW	Idle Cure/Salt Music • Mark Ambrose, Glenn Pearce	65.87	78.26
8	4	• 6	UNHOLY UNION	King's Road/Broken • Marc Intravaia, Eve Selis	57.07	69.57
8	7	• 7	IMAGINE THAT	Lost Dogs/WAL • D. Daugherty, T. Taylor	56.96	69.57
2	23	• 8	ALL THIS AND HEAVEN TOO	Michael Sweet/Benson • Michael Sweet, Gregg Fulkerson	56.20	78.26
6	11	• 9	REFUGE	Legend Seven/Word • Andy Denton, Mike Jacobs	50.00	65.22
6	8	• 10	SLEEPING GIANT	Petra/Word • Bob Hartman, Ronny Cates	48.37	60.87
2	20	• 11	CURIOSITY KILLED THE CAT	Guardian/Pakaderm • Tony Palacios, Jamie Rowe, David Bach	42.93	60.87
2	16	• 12	IN THE LAP OF LEGENDS	Tamplin/Benson • Ken Tamplin	40.22	52.17
14	13	• 13	TAKE ME HOME	Hoi Polloi/Reunion • J. Gullen, Hoi Polloi	37.39	52.17
10	10	• 14	EYES WIDE OPEN	Out of the Grey/Sparrow • Christine Dente, Scott Dente, Charlie Peacock	36.30	47.83
8	15	• 15	MY ADDICTION	Uthanda/Essential • R. Beeson, B. Wohler	33.80	43.48
—	—	• 16	TRIP TO PAIN	Dakota Motor Co./Myrrh • Peter King, Davia Vallesillo, Derik Toy, Chuck Cummings	31.30	43.48
—	—	• 17	JUDGMENT DAY	DeGarmo & Key/Benson • Eddie DeGarmo, Dana Key	30.22	43.48
14	12	• 18	REVOLUTION	Imagine This/Essential • D. Youngblood	29.67	39.13
—	—	• 19	ALL PRETTY FOR THE TV	Poor Old Lu/Alarma • Scott Hunter, Poor Old Lu	29.57	39.13
6	14	• 20	BIG HOUSE	Audio Adrenaline/ForeFront • Mark Stuart, Barry Blair, Will McGinnis, Bob Herdman	28.15	34.78
10	17	• 21	2ND SPACE SON	Starflyer 59/Tooth and Nail • Jason Martin	26.63	34.78
2	24	• 22	ONE TO ONE	Undercover/Essential • Ojo Taylor	24.02	30.43
—	—	• 23	BYE BYE BYE	Hokus Pick/Vision Artists • Russ W. Smith, Rick Colhoun, Matt Pierrot, David Strilchuk, Mark Heimermann	23.48	34.78
12	19	• 24	PRAYING TO THE WRONG GOD	Charlie Daniels/Sparrow • Charlie Daniels, Bruce Brown, Taz DiGregorio, Jack Gavin, Charlie Hayward	17.72	26.09
—	—	• 25	BIG WORLD	The Brave/Pakaderm • The Brave, Ian Sabretti, Brandon Starr	16.52	21.74

Most Adds AC

1. My Life is in Your Hands, Eric Champion 16
2. Faith, Hope and Love, Point of Grace 16
3. Unimportant Things, Paul Smith 14
4. Hey Now, Amy Grant 12
5. If I Know You, Out of the Grey 11
6. Good Life, Bruce Carroll 10
7. Teach Me to Love, Larnelle Harris & Steve Green 8
8. Biggest Part of Me, Take 6 8

The following station did not report and its chart was frozen: KLYN.

Most Adds INSP

1. Hero of the Faith, Newsboys 6
2. Unimportant Things, Paul Smith 3

3. Holy is the Lord, Mylon LeFevre 3
 4. Hey Now, Amy Grant 3
 5. Good Life, Bruce Carroll 3
- All stations reporting.

Most Adds CHR

1. If I Know You, Out of the Grey 4
2. Out of the Wilderness, Brian White & Justice 3
3. On My Knees, Scott Springer 3
4. N2 the Next Dimension, Eric Champion 3
5. Heaven of My Heart, White Heart 3
6. Faith, Hope and Love, Point of Grace 3
7. All God Has, David Mullen 3

The following station did not report and its chart was frozen: KLRD.

Most Adds Rock

1. All This and Heaven Too, Michael Sweet 11
2. Judgment Day, DeGarmo & Key 8
3. Curiosity Killed the Cat, Guardian 6
4. Trip to Pain, Dakota Motor Co. 5
5. Change the Way, White Heart 4
6. Bye, Bye, Bye, Hokus Pick 4
7. Beast, Bride 4
8. All Pretty for the TV, Poor Old Lu 4

The following station did not report and its chart was frozen: WNLT.

THE CCM UPDATE

CHRISTIAN HIT RADIO

WO	LW	TW	TITLE	Artist Label • Songwriter(s)	Pts	Chg	%On	%A	%H	%M	%L
5	1	• 1	HEAVEN IN THE REAL WORLD	Steven Curtis Chapman Sparrow • Steven Curtis Chapman	100.00	3.49	100%	0%	100%	0%	0%
10	2	• 2	PRINCE OF PEACE	East to West Benson • David O'Brien, Regie Hamm	95.24	0.00	93%	0%	93%	0%	0%
7	4	• 3	TONIGHT	Ji Lim Intersound • Ji Lim	93.48	0.46	100%	0%	87%	7%	7%
7	3	• 4	WAIT FOR THE SUN	PFR Vireo • Joel Hanson	88.73	-6.03	93%	0%	87%	7%	0%
3	8	• 5	HOW LONG	Greg Long w/ Margaret Becker Myrrh/Pakadern • Connie Harrington, Joe Beck	83.47	17.31	100%	7%	60%	27%	13%
3	10	• 6	RAIN DOWN A FIRE	Benjamin Star Song • Suzanne Gaiher Jennings, Benjamin Gaiher	75.22	10.81	93%	3%	53%	33%	7%
2	20	• 7	ON MY KNEES	Scott Springer Pakadern • John Elefante, Dino Elefante, Scott Springer	68.72	25.56	87%	10%	47%	33%	7%
4	13	• 8	HERE I AM	Rebecca St. James ForeFront • Rebecca St. James, Bill Deaton, Eric Champion	68.72	9.07	87%	3%	40%	40%	7%
6	12	• 9	CREED	Rich Mullins Reunion • Rich Mullins, Beaker	65.24	3.03	80%	0%	40%	40%	0%
3	15	• 10	THE CROSS	World Wide Message Tribe N' Soul • Mark Pennells, Zarc Porter	64.88	6.98	80%	0%	33%	27%	20%
6	16	• 11	LIVING WATER	Idle Cure Salt Music • Pete Lomakin, Steve Shannon	62.69	6.03	80%	3%	47%	27%	7%
4	14	• 12	SAVANNAH	Brett Williams & In Reach Star Song • Brett Williams, David Zaffiro	60.95	1.75	73%	0%	40%	33%	0%
2	21	• 13	HEAVEN OF MY HEART	White Heart Star Song • Mark Gersmehl, Billy Smiley	60.92	18.11	87%	10%	33%	40%	13%
12	7	• 14	YOU'RE ALL I NEED	The Kry Freedom • Jean-Luc Lajoie	58.40	-8.27	67%	3%	47%	13%	7%
2	23	• 15	IF I KNOW YOU	Out of the Grey Sparrow • Christine Dente, Scott Dente, Charlie Peacock	57.89	22.42	93%	13%	20%	47%	27%
12	6	• 16	I WILL BE WITH YOU	Margaret Becker Sparrow • Margaret Becker, Charlie Peacock	56.66	-12.55	67%	0%	40%	20%	7%
5	18	• 17	SWEET GLOW OF MERCY	Gary Chapman Reunion • Gary Chapman	50.62	-0.46	60%	0%	40%	13%	7%
8	11	• 18	FIRST LOVE	Legend Seven Word • Darrell Brown, Andy Denton, Mike Jacobs, David Batteau	48.89	-14.28	53%	0%	47%	7%	0%
11	9	• 19	BIG HOUSE	Audio Adrenaline ForeFront • Mark Stuart, Barry Blair, Will McGinnis, Bob Herdman	48.39	-16.05	67%	0%	20%	33%	13%
13	5	• 20	LIFE TOGETHER	Geoff Moore & The Distance ForeFront • Geoff Moore, Joe Hogue	47.61	-31.60	53%	0%	40%	7%	7%
9	17	• 21	I CALL YOUR NAME	Clay Crosse Reunion • Peter Bunetta, Rich Chudacoff, Scott Cross	43.65	-9.52	47%	0%	27%	20%	0%
2	25	• 22	BIGGEST PART OF ME	Take 6 Warner Alliance • David Pack, Alvin Chea, Claude V. McKnight III	38.39	6.04	60%	3%	7%	40%	13%
—	—	• 23	ALL THIS AND HEAVEN TOO	Michael Sweet Benson • Michael Sweet, Greg Fulkerson	37.59	16.85	60%	7%	13%	33%	13%
—	—	• 24	SIMPLY A FANATIC	Angie & Debbie Frontline • Debbie Winans, Skeeter Winans	36.33	6.05	47%	0%	27%	13%	7%
—	—	• 25	TRUTH	Dakota Motor Co. Myrrh • Peter King, Davia Vallesillo, Derik Toy, Chuck Cummings	35.87	6.05	40%	0%	20%	20%	0%


FRONTLINE

"In Heavy Rotation... Great Project"

KYMS • Santa Ana, CA

HITBOUND!

What A Place

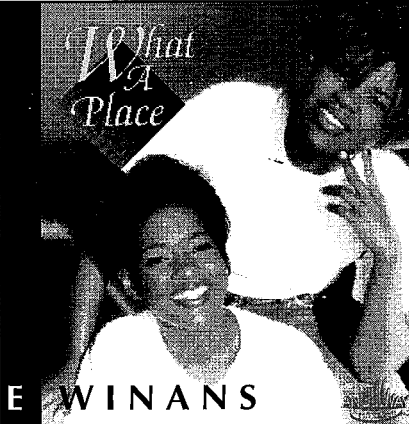
What A Place • AC
& Simply A Fanatic • CHR

"Listener's Choice"

WJTL • Lancaster, PA

Contact Leslie Waddell
at 714•721-9500
fax 714•721-6933

ANGIE & DEBBIE WINANS



THE CCM UPDATE INSPIRATIONAL

WO	LW	TW	TITLE	Artist Label • Songwriter(s)	Pts	Chg	%On	%A	%H	%M	%L
7	2	• 1	WE TRUST IN THE NAME OF THE LORD	Steve Green Sparrow • Steven Curtis Chapman	96.07	10.36	100%	7%	93%	7%	0%
11	1	2	NEITHER WILL I	Twila Paris Star Song • Twila Paris	93.80	-2.27	100%	0%	87%	7%	7%
4	4	• 3	I WANT TO BE JUST LIKE YOU	Phillips, Craig & Dean Star Song • Dan Dean, Joy Becker	90.83	14.05	100%	0%	73%	27%	0%
6	3	• 4	MY LIFE IS IN YOUR HANDS	Kathy Troccoli Reunion • Kathy Troccoli, Bill Montville	87.26	8.09	93%	3%	73%	20%	0%
3	14	• 5	TEACH ME TO LOVE	Larnelle Harris & Steve Green Sparrow • Steve Green, Larnelle Harris	63.80	18.12	87%	7%	33%	47%	7%
9	10	6	UNTO YOU LORD	Coram Deo II w/Charlie Peacock Sparrow • Douglas Kaine McKelvey, Charlie Peacock	55.12	0.00	60%	0%	40%	20%	0%
9	9	7	EVEN IF	Dawn Smith Jordan Heart & Soul • Dawn Smith Jordan, Gary Davis	53.80	-3.93	60%	0%	33%	20%	7%
7	11	8	FOR THIS IS GOD	Kelly Willard Hosanna! • Steven V. Taylor	51.90	-0.96	60%	0%	47%	13%	0%
7	6	9	I KNOW, I KNOW	Mark Lowry Word • Karla Worley	51.55	-10.71	67%	0%	47%	20%	0%
4	12	10	PEOPLE KEEP WRITING HIM SONGS	Truth Integrity • Phill McHugh	50.60	-1.30	47%	0%	33%	13%	0%
13	7	11	BEYOND ALL THE LIMITS	Larnelle Harris Benson • Bill Cuomo, Robert White Johnson, Larnelle Harris	44.76	-17.25	60%	0%	40%	20%	0%
4	13	12	BORN TO WORSHIP	Lenny LeBlanc Integrity • Lenny LeBlanc	42.86	-5.47	53%	0%	53%	0%	0%
8	15	• 13	IF YOU COULD SEE WHAT I SEE	Geoff Moore & The Distance ForeFront • Geoff Moore, Steven Curtis Chapman	42.86	0.36	47%	3%	47%	0%	0%
2	16	• 14	HEAVEN IN THE REAL WORLD	Steven Curtis Chapman Sparrow • Steven Curtis Chapman	42.14	1.92	47%	0%	27%	20%	0%
10	5	15	STRENGTH OF MY HEART	Ron David Moore Warner Alliance • Billy Sprague, Dave Durham	41.19	-23.10	47%	0%	33%	13%	0%
3	19	• 16	LOVE NEVER LOOKED LIKE THIS	Allison Durham Star Song • Geoff Thurman, Michael Puryear, Dave Clark	41.19	4.53	40%	3%	27%	13%	0%
15	8	17	I PLEDGE ALLEGIANCE TO THE LAMB	Ray Boltz Word • Ray Boltz	40.48	-18.20	60%	0%	20%	40%	0%
5	18	• 18	CREED	Rich Mullins Reunion • Rich Mullins, Beaker	40.24	2.62	47%	0%	33%	13%	0%
—	—	• 19	THE CROSS ROAD	Brian Barrett Star Song • Brian Barrett, Steve Dickerson	36.90	10.36	60%	3%	20%	40%	0%
—	—	• 20	MY SOUL SINGS	Amy Roth Genesis • Ty Lacy, Dwight Liles, John Mandeville, Amy Roth	36.65	8.80	47%	3%	20%	20%	7%
3	21	21	EL SHADDAI	Michael Card Sparrow • Michael Card, John Thompson	34.39	-1.31	47%	0%	27%	13%	7%
—	—	• 22	HERO OF THE FAITH	NewSong Benson • Eddie Carswell, Leonard Ahlstrom	33.04	16.18	67%	20%	0%	40%	27%
—	—	• 23	LOVE WILL	Michael James Reunion • Connie Harrington, Carolyn Arends	32.37	4.54	47%	0%	13%	27%	7%
—	—	• 24	HOW LONG	Greg Long w/Margaret Becker Myrrh/Pakaderm • Connie Harrington, Joe Beck	31.07	7.15	40%	3%	7%	33%	0%
13	*	• 25	LOVE IS SPELLED TIME	Brent Henderson iMPACT • Brent Henderson, Ray Boltz, Steve Millikan	28.57	1.67	20%	0%	20%	0%	0%



brings all the fun excitement of America's
premiere Christian concert to your station.

Night of Joy '94

LIVE FROM WALT DISNEY WORLD
SATURDAY, SEPTEMBER 17TH 9:00 P.M. EASTERN

BROUGHT TO U BY

COMPASSION
INTERNATIONAL

FOREFRONT

FAMILY
RECORD &
TAPE
CLUB

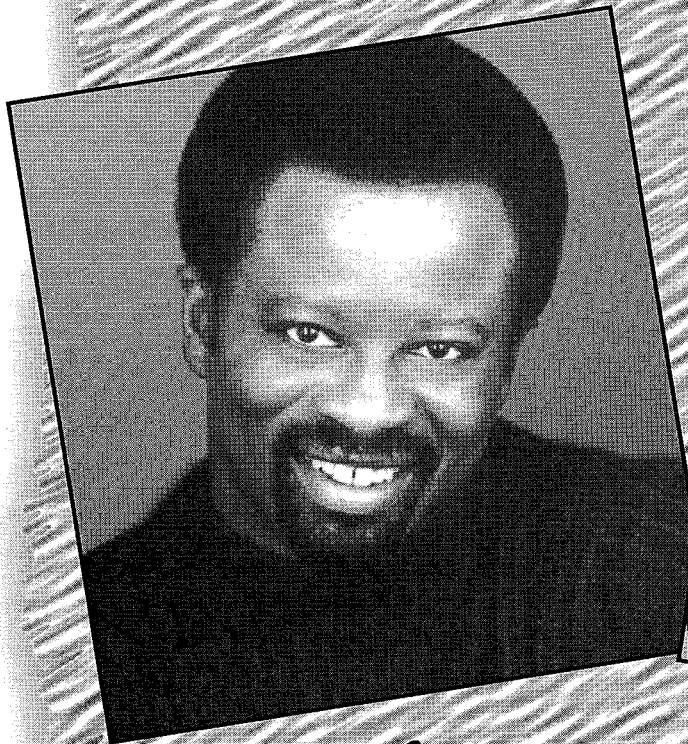
For clearance information, contact SRN at 214/831-1920

THE CCM UPDATE

ADULT CONTEMPORARY

WO	LW	TW	TITLE	Artist	Pts	Chg	%On	%A	%H	%M	%L
7	1	• 1	MY LIFE IS IN YOUR HANDS	Kathy Troccoli Reunion • Kathy Troccoli, Bill Montvillo	99.63	2.25	100%	0%	98%	2%	0%
6	4	• 2	HEAVEN IN THE REAL WORLD	Steven Curtis Chapman Sparrow • Steven Curtis Chapman	98.88	3.44	100%	1%	98%	2%	0%
8	3	• 3	SWEET GLOW OF MERCY	Gary Chapman Reunion • Gary Chapman	98.50	1.67	100%	0%	95%	5%	0%
8	2	• 4	CREED	Rich Mullins Reunion • Rich Mullins, Beaker	93.13	-3.81	95%	0%	93%	2%	0%
5	6	• 5	HOW LONG	Greg Long w/Margaret Becker Myrrh/Pakaderm • Connie Harrington, Joe Beck	89.35	8.00	98%	2%	79%	19%	0%
8	5	• 6	BORN TO WORSHIP	Lenny LeBlanc Integrity • Lenny LeBlanc	88.47	5.38	89%	1%	81%	9%	0%
5	8	• 7	I WANT TO BE JUST LIKE YOU	Phillips, Craig & Dean Star Song • Dan Dean, Joy Becker	84.07	8.75	96%	3%	63%	28%	5%
8	7	• 8	WE TRUST IN THE NAME OF THE LORD	Steve Green Sparrow • Steven Curtis Chapman	82.79	2.11	89%	2%	74%	14%	2%
4	11	• 9	HERE I AM	Rebecca St. James ForeFront • Rebecca St. James, Bill Deaton, Eric Champion	77.64	11.14	95%	3%	49%	39%	7%
7	12	• 10	SUMMER SOLSTICE	Susan Ashton Sparrow • Wayne Kirkpatrick	74.42	10.21	86%	3%	63%	23%	0%
3	19	• 11	IF I KNOW YOU	Out of the Grey Sparrow • Christine Dente, Scott Dente, Charlie Peacock	65.90	20.59	89%	10%	30%	49%	11%
5	16	• 12	RAIN DOWN A FIRE	Benjamin Star Song • Suzanne Gaiher Jennings, Benjamin Gaiher	56.18	8.37	77%	2%	32%	42%	4%
7	17	• 13	THE CROSS ROAD	Brian Barrett Star Song • Brian Barrett, Steve Dickerson	54.48	7.17	67%	4%	33%	28%	5%
4	18	• 14	SAY SO	Andraé Crouch Warner Alliance • Andraé Crouch	53.01	7.05	58%	2%	30%	18%	11%
3	27	• 15	HEY NOW	<i>Songs From the Loft</i> w/Amy Grant Reunion • Wes King, Amy Grant	51.39	15.85	81%	11%	14%	42%	25%
12	10	• 16	I CALL YOUR NAME	Clay Crosse Reunion • Peter Bunetta, Rich Chudacoff, Scott Cross	50.98	-16.67	60%	2%	39%	16%	5%
2	30	• 17	FAITH, HOPE & LOVE	Point of Grace Word • Ty Lacy, Kevin Stokes	48.31	20.72	82%	14%	9%	47%	26%
11	9	• 18	NEITHER WILL I	Twila Paris Star Song • Twila Paris	48.19	-25.72	56%	0%	39%	14%	4%
6	22	• 19	LOVE WILL	Michael James Reunion • Connie Harrington, Carolyn Arends	48.15	4.56	63%	2%	28%	30%	5%
10	15	• 20	PRINCE OF PEACE	East to West Benson • David O'Brien, Regie Hamm	42.81	-8.54	49%	1%	30%	16%	4%
6	26	• 21	LOVE NEVER LOOKED LIKE THIS	Allison Durham Star Song • Geoff Thurman, Michael Puryear, Dave Clark	40.45	4.08	60%	3%	16%	32%	12%
9	20	• 22	SOLD OUT	Helen Baylor Word • Helen Baylor, Logan Reynolds	40.37	-4.73	46%	0%	26%	19%	0%
3	28	• 23	TEACH ME TO LOVE	Larnelle Harris & Steve Green Sparrow • Steve Green, Larnelle Harris	39.89	11.27	63%	7%	11%	35%	18%
11	14	• 24	WHATEVER HAPPENED TO LOVE	Billy Sprague Benson • Billy Luz Sprague	37.24	-16.50	46%	2%	23%	18%	5%
2	32	• 25	BIGGEST PART OF ME	Take 6 Warner Alliance • David Pack, Alvin Chea, Claude V. McKnight III	36.21	9.73	58%	7%	11%	26%	21%
12	13	• 26	GIVE YOUR LIGHT A WAY	Babbie Mason Word • Babbie Mason, Cheryl Rogers	35.20	-21.33	47%	0%	21%	23%	4%
2	35	• 27	HERO OF THE FAITH	NewSong Benson • Eddie Carswell, Leonard Ahlstrom	31.71	10.95	54%	6%	2%	39%	14%
2	36	• 28	I WILL BE FAITHFUL	Two Hearts Star Song • Brian Tankersley, Rick Crawford	30.39	9.93	51%	6%	11%	18%	23%
12	21	• 29	IF YOU COULD SEE WHAT I SEE	Geoff Moore & The Distance ForeFront • Geoff Moore, Steven Curtis Chapman	27.98	-15.68	35%	0%	18%	12%	5%
2	37	• 30	EVERY LITTLE STEP	David Meece Star Song • David Meece, Dwight Liles, Deborah Meece	26.76	7.12	44%	3%	5%	21%	18%
13	24	• 31	I WILL BE WITH YOU	Margaret Becker Sparrow • Margaret Becker, Charlie Peacock	25.93	-12.53	35%	0%	11%	16%	9%
12	25	• 32	WHEN LOVE CALLS YOU HOME	Commissioned Benson • Fred Hammond, Ty Lacy, Bryan Lenox	22.50	-15.65	33%	0%	9%	18%	7%
8	29	• 33	EVERY BLESSING	Ron Hemby Hosanna! • Don Harris	21.30	-6.46	35%	0%	7%	18%	11%
5	34	• 34	THE LORD'S PRAYER	Steve Camp Warner Alliance • Steve Camp, Michael Omatian	20.94	-2.68	30%	0%	11%	12%	7%
—	—	• 35	MY LIFE IS IN YOUR HANDS	Eric Champion Myrrh • Eric Champion	20.27	15.00	39%	14%	0%	21%	18%
12	23	• 36	FORGIVEN	Rob Frazier Urgent • Rob Frazier, Steve Camp	18.33	-24.01	26%	0%	9%	14%	4%
—	—	• 37	UNIMPORTANT THINGS	Paul Smith Intersound • Geoff Thurman, Lowell Alexander	16.12	11.13	33%	12%	0%	14%	19%
10	33	• 38	REASONS	Al Denson Benson • Sam See	15.48	-9.72	19%	0%	12%	7%	0%
3	39	• 39	PEOPLE KEEP WRITING HIM SONGS	Truth Integrity • Phill McHugh	14.55	0.92	19%	1%	11%	5%	4%
2	*	• 40	LORD, I LOVE YOU	Carman Sparrow • Carman	13.43	1.40	25%	2%	9%	11%	5%

It's the new single from Larnelle
"YOU CAN'T PUT OUT THE FIRE"



and the latest from Al Denson
"THE DOOR"

On Your Desk Now...
GOING FOR IMMEDIATE ADDS!

National Add Date, July 15.



For more information contact:
Barbara Eason King (615)742-6874