

THE *ccm* UPDATE

#1

Sparrow Builds New Relationships For BeBe & CeCe

SIX-TIME GRAMMY WINNING BeBe and CeCe's anticipated new album *Relationships* will be launched with a comprehensive marketing campaign to the Christian marketplace, designed to capitalize on the momentum of one of gospel music's most-awarded and best-selling groups, according to Lucy Diaz, vice president, artist development, Sparrow Communications Group.

Produced by David Foster (Barbra Streisand, Whitney Houston, Natalie Cole), Arif Mardin (Bette Midler), Joe Mardin, Cedric Caldwell, Steve Harvey, Rhett Lawrence and BeBe Winans, *Relationships* marks BeBe & CeCe's first non-seasonal recording since 1991's platinum-plus selling *Different Lifestyles*. Sparrow President Bill Hearn said approximately 25 percent of that album's sales were in the CBA market, and he expects the momentum from *...Lifestyles* and the duo's Christmas album will translate into increased sales at Christian retail. Sparrow will ship *Relationships* to the Christian marketplace on September 12, with a street date of Sept. 20, a schedule which is in sync with the Capitol release of the album to the general market through CEMA Distribution. Hearn said he was hopeful the schedule would coincide well

with SoundScan's start-up with Christian retail.

The retail component of the campaign is highlighted by the availability of a BeBe & CeCe standee for in-store display. Key Christian retailers will also receive posters, flats and shelf talkers to help promote the project. To further increase the project's visibility, full-page advertisements will run in a variety of Christian consumer publications.

Retailers will also benefit from national television advertising scheduled to air on BET and *Showtime at the Apollo*. Beginning September 22, the spots are a joint effort of Sparrow and Capitol Records.

For Christian radio, the first single, "If Anything Ever Happened to You," will ship to Adult Contemporary, Inspirational, and CHR formats on September 5. The single shipped to mainstream urban formats on August 29, which coincided with the servicing of the entire *Relationships* CD to gospel radio. The single will be promoted to mainstream urban, AC and CHR radio by Capitol Records. To further the song's impact, the "If Anything Ever Happened To You" video will be promoted to

Christian Hit Radio

"Open My Heart"
Cheri Keaggy • Sparrow

Adult Contemporary

"Traces of Heaven"
Bryan Duncan • Myrrh

Inspirational

"Unimportant Things"
Paul Smith • Intersound

Christian and mainstream video outlets nationwide. The clip debuted on BET August 24.

Prior to the album's release, BeBe & CeCe are embarking on an extensive promotional tour to key markets, including New York City, Los Angeles, Chicago and Atlanta. The duo also recently appeared at the annual Gospel Music Workshop of America convention in Atlanta. Promotion of *Relationships* will continue this fall as BeBe & CeCe begin a national tour with Perspective recording artist Sounds of Blackness. ■

Nelson Gets Interactive With Royal Media

THOMAS NELSON, INC. announced that it will form Royal Media, a new Company to pursue interactive media and broadcasting opportunities.

Rolf Zettersten, executive vice president of Focus on the Family, was named president of Royal Media, to be effective September 15, 1994. Zettersten will report to Sam Moore, president/CEO of Thomas Nelson.

During his 13-year tenure at Focus on the Family, Zettersten was responsible for heading various media and marketing divisions, including periodicals, video/film production, book publishing, trade and direct marketing.

By launching Royal Media, Moore unveiled Thomas Nelson's plans to expand into broadcasting and computer-related media. "I am looking forward to leveraging the properties of the Thomas Nelson companies in all avenues of the so-called information superhighway," Zettersten said. "We'll be exploring

opportunities in new media such as interactive cable television, video production, and CD-ROM programs."

In addition to these electronic media services, Royal Media will also include two recently established divisions of Thomas Nelson which offer more conventional means of communication. The Royal Magazine Group, publisher of four monthly and bi-monthly magazines, and Morningstar broadcasting, a provider of programming to more than 100 radio stations, will also play a strategic role in the company's plans.

In addition to Thomas Nelson Books and Bibles, the company owns Word Books, Word Music and the Markings gift company. Revenues for the fiscal year ending March 31, 1994 exceeded \$225 million. Thomas Nelson's shares are listed on the NASDAQ National Market System and trade in the over-the-counter market under the NASDAQ symbol TNEL. ■

YOU! MAGAZINE READERS' POLL
Favorite Rock Band
LEGEND SEVEN



"CALL ON ME" (CHR) "BURNING DESIRE" (ROCK)

On Your Desk Now! 

Out and About....

- **Warner Alliance** artist **Brooklyn Tabernacle Choir** sold out the 10,000 seat Sundome in Tampa, FL for a concert held Sept. 2 at a \$12 ticket price. Also, **The Family Channel** broadcast a documentary on the Church and Choir last Thursday (1st) titled "Live... He's Been Faithful: The Story of the Brooklyn Tabernacle," a program which will be available at Christian retail through Warner Alliance and Sparrow Distribution in November....
- **Amy Grant** is scheduled to play in a **VH-1** sponsored golf tournament on October 10....
- Students around the country are gearing up for the annual **See You at the Pole** event which seeks to encourage, educate and equip students to share their faith in the real world through various events with the highlight being a nationwide morning of prayer around the flagpoles of the country's schools. **Trinity Broadcasting Network (TBN)** has jumped on the bandwagon to spread the news with a three hour special airing last week that featured **Geoff Moore & The Distance**, **Al Denson**, **Newsboys**, **Audio Adrenaline**, **DeGarmo & Key**, and **American Center for Law and Justice Attorney Jay Sekulow**, and the network plans to air a "Post-Pole" celebration September 24 from Charlotte, NC that will include clips with Denson, AA and **Margaret Becker**. The event itself occurs September 21 with special events planned throughout the country including a mass influx of youth evangelists to Birmingham, Ala. to speak at every public high school in the city limits....

WATCHING TV

TU 9-6 at 10:30 p.m.—**Amy Grant** on "Late Night with David Letterman," CBS.
WE 9-7 at 12:30 p.m.—**Newsboys** on "Talk of the Town," Ch. 5-WTVF, Nashville.
SA 9-10 at 11 p.m.—"CCM-TV," The Family Channel.
MO 9-12 at 8 p.m.—**Steve Gailin** on "Music City Tonight," TNN.
 All times Central unless otherwise noted.

Ransom Records Exceeds Expectations for Christian Country

AFTER ONLY EIGHT months, Ransom Records is surpassing its own expectations and rapidly establishing itself as one of the most successful labels in the growing genre of Christian country music.

Dean Diehl, director of marketing, credits the success of the new Ransom label to a 12-month, six figure marketing campaign and a commitment to two basic principles: overtly Christian lyrics and a true country sound. Diehl believes Brentwood's focused, niche marketing approach to the music has placed Ransom at the forefront of the burgeoning Positive Country format.

Promotion of Christian country at the retail level also helped establish Ransom as a leader in the genre. For example, an in-store play contest in March boosted sales of premiere artist Ken Holloway's product 66 percent in three weeks and, according to Diehl, dramatically increased retailer awareness of Christian country music. A similar in-store play promotion featuring Seneca is scheduled to start in September.

At Christian country radio, the Ransom label has scored three #1's in as many singles. Seneca's debut, "A Light of My Own," recently hit #1 on *Gospel Voice* and is still climbing on two other charts. Holloway's first two singles went #1 in record time and both singles held the top slots for more than five weeks on all three Positive Country charts: *Gospel Voice*, *Cashbox* and *Christian Country Research Bulletin*.

Mainstream country radio is taking notice of Ransom's artists as well. According to Rick Bowles of radio service company CDX, more than 900 mainstream country stations are now regularly playing Holloway's singles and more than 800 stations have added Seneca's single. Diehl explains, "We haven't compromised the true country sound of our artists, and, as a result, mainstream radio stations are beginning to give us airplay. The number of stations playing our singles illustrates how well our artists' recordings hold their own against mainstream country artists without a loss in quality."

Though the company would not release either sales projections for Holloway's album or sales actuals to date, a spokesperson did state that the company moved the same amount of units in eight months as it had projected it would in an 18 month period.

The label's next marketing move is video. Ransom's first venture into major country video outlets comes this fall when Holloway debuts with the video, "Trailerhitch." The video should be ready for in-store play in October and Diehl expects "Trailerhitch" to find a home on CMT, TNN and other outlets. Seneca's first concept video will also be available for in-store play in October.

In November, 1993, when Brentwood Music radio promotions began tracking stations playing Christian country, there were only 60. Now, less than 12 months later, at least 380 Christian stations are playing Christian country and over 30 of those are now full-time.

Christian country music as a new genre is making significant inroads in mainstream radio as well. Of the approximately 2300 non-reporting country stations in the U.S., CDX services about 1300 of those with a monthly "Positive Country" compilation disc. Of those 1300 stations, CDX estimates at least 1100 are giving Christian country significant airplay, including major markets like Denver, Cincinnati, Nashville, Tulsa, Cleveland and Omaha.

Publications are also taking note of the growing interest in Christian country. Magazines like *New Country Music*, *Music City News*, *Cashbox* and *Gospel Voice* have added special sections to cover Christian country artists. The CDX *Positive Country* newsletter and *Christian Country Research Bulletin (CCRB)* are written specifically for stations programming Christian country formats.

Nashville's Christian music industry is responding to the development of the new genre. Recently, a meeting of label representatives, managers and booking agents was held in Nashville to share information on Christian country and to discuss whether a need exists for a new Christian country trade organization. ■



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THE CCM UPDATE

RADIO ACTIVITY

Signing On

—**Salem Communications** expanded its group of owned and operated stations to 25 on August 6th, when **WWDJ-AM/Hackensack, NJ** (New York), **WZZD-AM/Philadelphia** and **KSLR-AM/San Antonio** officially changed hands. The deal to purchase the stations, formerly held by Communicom Company, was set in motion earlier this year. No significant programming changes have been announced as of yet.

—**Kevin Allison's** "The Ground Floor" program can now be heard on **KFSG-FM/Los Angeles**.

—**WDCT-AM/Fairfax, VA** has dropped its predominantly Christian talk format in favor of contemporary Christian music. The station has added music weekdays during both drives and in the evenings, and throughout much of the weekends, and will utilize **Morningstar Radio**

Network. **Bob Appel**, GM; P.O. Box 1310, Fairfax, VA 22030; 703/273-4000.

—**WJQK-FM/Grand Rapids, MI** has added **Morningstar** from weekdays 6p.m.-6a.m. and some weekend hours. **Les Lanser**, GM; 5658 143rd Avenue, Holland, MI 49423; 616/669-1860.

Congratulations

—To **Morningstar's Don Burns** and wife **Valerie** on the birth of their second child, **Kayla Christine**, born August 2nd.

Appointments

—**Steve Gilbreath** joins **KGTS/College Place, WA** as Program Director.

—**Julie Sanders** moves into the News Director capacity at **KGTS/College Place, WA**.

Opportunities

—Moving to Nashville anyway?

WAY-FM needs a killer part-time air staff QUICK! Long hours, low pay, lucious music. Send T&R immediately to **Michael Wilson**, Box 887, Brentwood, TN 37024. No calls please. EOE.

—Christian CHR/Rock station seeking full-time Production Director/On-Air. Minimum three years full-time experience required. Send T&R to: **WORQ**; attn: **Jim Raider**, 1075 Brookwood Drive, Green Bay, WI 54304.

—**KCBI-FM/Dallas, TX** is seeking a music director/announcer. We're looking for a warm communicator with strong Christian radio intuition. Three plus years music programming/announcing experience required. Music Scan software experience a plus. Minority applicants encouraged to apply. T&R to: **Wes Ward**, PD; **KCBI**; 411 Ryan Plaza Drive, Arlington, TX 76011. EOE

Send all announcements, news and photos for Radio Activity to Todd Chatman, *The CCM Update*, 107 Kenner Avenue, Nashville, TN 37205. All releases should be received one week before issue date for editorial consideration.

MUSIC ADMINISTRATION MANAGER

A leading producer of contemporary Christian music, Integrity Music, Inc. has experienced phenomenal growth over the last few years. Currently there is an excellent opportunity for someone wanting to join a fast pace, growing, Mobile based company. Integrity offers excellent career opportunities and benefits (health, dental, long term disability, life insurance and profit sharing retirement plan). We of course are an equal opportunity employer.

Integrity Music has an opening for a Music Administration Manager. This position will be managing the administration of both the product and publishing areas, including clearances, licensing, copyrighting, and royalties for each. This person must have 3-5 years comparable experience with strong managerial skills. Background in copyright law, and licensing, or accounting background would be helpful. Person must be capable of handling multiple projects through completion, delegate appropriately and manage tasks and people.

Applicants must be willing to relocate to Mobile, Alabama.

Please fax or mail your resume (no phone calls, please) and salary requirements to:

Personnel Department
Integrity Music, Inc.
1000 Cody Road
Mobile, AL 36695
FAX # (205) 633-5202

Walt Disney World's

Night of Joy

is in your living room this year

FOREFRONT
THE FOREFRONT COMMUNICATIONS GROUP, INC.

COMPASSION
INTERNATIONAL



Present

Night of Joy '94 Live

featuring

DC TALK

Twila Paris

Point of Grace

Geoff Moore & The Distance

White Heart

Saturday, September 17 9:00 pm (Eastern)

Clearance information: 214/831-1920

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RADIO

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SRN

the Salem Radio Network.

THE CCM UPDATE

CHRISTIAN HIT RADIO

WO	LW	TW	TITLE	Artist	Pts	Chg	%On	%A	%H	%M	%L
7	1	1	OPEN MY HEART	Cheri Keaggy Sparrow • Cheri Keaggy	95.24	-1.27	93%	0%	93%	0%	0%
4	2	2	CAN'T TAKE GOD AWAY	Audio Adrenaline ForeFront • Toby McKeehan, Todd Collins, Mark Stuart, Barry Blair, Will McGinnis, Bob Herdman	93.02	-1.74	100%	0%	87%	13%	0%
4	6	3	TRACES OF HEAVEN	Bryan Duncan Myrrh • Michael Omatian, Bryan Duncan	91.27	8.73	100%	0%	73%	27%	0%
4	11	4	NO CONDEMNATION	Lisa Beville Sparrow • Chris Eaton	89.52	18.60	100%	3%	73%	27%	0%
4	3	5	SAY THE WORDS	DC Talk ForeFront • Toby McKeehan, Mark Heimermann	88.73	0.00	93%	0%	87%	7%	0%
6	4	6	LOVE ONE ANOTHER	Michael W. Smith Reunion • Michael W. Smith, Wayne Kirkpatrick	83.97	-1.74	87%	0%	80%	7%	0%
6	5	7	I CAN'T STOP THINKING ABOUT YOU	The Kry Freedom • Pete Nelson, Yves Lojoie, Jean-Luc Lojoie	82.68	0.00	93%	0%	80%	7%	7%
2	13	8	CHILDREN OF THE WORLD	Amy Grant Myrrh • Tommy Sims, Amy Grant, Wayne Kirkpatrick	81.26	20.80	100%	7%	47%	47%	7%
3	8	9	BE STILL	Newsboys Star Song • Peter Furler, Steve Taylor	78.72	3.03	93%	0%	60%	27%	7%
7	9	10	SAY WHAT YOU SAY	Wayne Watson Word • Wayne Watson	75.71	1.74	87%	0%	73%	13%	0%
3	15	11	THAT'S WHEN I'LL KNOW I'M HOME	Geoff Moore & The Distance ForeFront • Geoff Moore, Steven Curtis Chapman	69.66	12.68	80%	3%	53%	13%	13%
6	12	12	LITTLE JACKIE	Crystal Lewis Metro One • Crystal Lewis, Brian Ray	62.70	0.00	73%	0%	47%	27%	0%
2	17	13	WHERE ARE THE BROKEN HEARTS	Gary Chapman Reunion • Gary Chapman, Michael Omatian	62.69	16.05	80%	3%	40%	33%	7%
11	10	14	BIGGEST PART OF ME	Take 6 Warner Alliance • David Pack, Alvin Chea, Claude V. McKnight III	61.90	-10.79	60%	0%	60%	0%	0%
9	7	15	WE CAN LIVE TOGETHER	Cindy Morgan Word • Cindy Morgan, Mark Hammond	58.40	-19.06	67%	3%	47%	13%	7%
2	24	16	KING OF THE JUNGLE	Steven Curtis Chapman Sparrow • Steven Curtis Chapman	52.66	18.92	80%	13%	7%	53%	20%
11	14	17	IF I KNOW YOU	Out of the Grey Sparrow • Christine Denté, Scott Denté, Charlie Peacock	50.63	-9.53	53%	0%	40%	7%	7%
—	—	18	PRAYING MAN	Petra Word • John Lawry, Jim Cooper	48.38	19.04	80%	10%	20%	47%	13%
4	19	19	HOUSE OF LOVE	Brian Goodell Essential • David Lyndon Huff, Johnny Douglas	46.66	1.74	67%	3%	27%	33%	7%
—	—	20	LITTLE BIT OF LOVE	Rebecca St. James ForeFront • Rebecca St. James, Bill Deaton, Mike Demus	37.61	22.07	53%	10%	27%	20%	7%
9	22	21	I WILL BE FAITHFUL	Two Hearts Star Song • Brian Tankersley, Rick Crawford	36.35	-1.74	33%	3%	27%	7%	0%
11	16	22	HEAVEN OF MY HEART	White Heart Star Song • Mark Gersmehl, Billy Smiley	34.59	-19.50	40%	0%	20%	13%	7%
—	—	23	I KEEP PRAYIN'	Whitecross R.E.X. • Scott Wenzel, Doug Beiden, Jimmie Lee Sloas	33.31	4.75	47%	7%	20%	13%	13%
7	20	24	FAITH, HOPE & LOVE	Point of Grace Word • Ty Lacy, Kevin Stokes	31.11	-9.99	47%	0%	20%	27%	0%
—	—	25	ONE MILLION REASONS	Aaron*Jeoffrey Star Song • Aaron Benward, Ty Lacy, Steve Siler	30.63	4.66	47%	3%	7%	40%	0%

Most Adds AC

- For Future Generations, 4HIM 29
 - King of the Jungle, Steven Curtis Chapman 26
 - Mission of Love, Kathy Troccoli 19
 - Along the Road, Ashton, Becker, Denté 14
 - When I Let It Go, Sierra 12
 - All We Need, Out of the Grey 12
 - Fearless Heart, East to West 9
 - Build a Bridge of Love, Phillips, Craig & Dean 9
 - Think About Jesus, Greg Long 8
 - Arizona Highway, Phillip Sandifer 8
- All stations reporting.

Most Adds CHR

- Mission of Love, Kathy Troccoli 6
 - I'm On My Way to Zion, World Wide Message Tribe 5
 - King of the Jungle, Steven Curtis Chapman 4
 - All We Need, Out of the Grey 4
- All stations reporting.

Most Adds Insp

- Wings of an Eagle, Truth 5
 - There is a Line, Susan Ashton 4
 - For Future Generations, 4HIM 3
 - Children of the World, Amy Grant 3
- The following station did not report and its chart was frozen: WGRC.

THE CCM UPDATE[®]

INSPIRATIONAL

WOLW	TW	TITLE	Artist Label • Songwriter(s)	Pts	Chg	%On	%A	%H	%M	%L
8	2	• 1	UNIMPORTANT THINGS Paul Smith Intersound • Geoff Thurman, Lowell Alexander	93.45	10.71	100%	3%	80%	20%	0%
10	1	• 2	HERO OF THE FAITH NewSong Benson • Eddie Carswell, Leonard Ahlstrom	82.38	-1.65	87%	0%	60%	27%	0%
4	7	• 3	FOR THE CAUSE OF CHRIST Babbie Mason Word • Babbie Mason	72.26	9.08	93%	0%	53%	40%	0%
4	5	• 4	MY PLACE IS WITH YOU Clay Crosse Reunion • Michael Puryear, Geoffrey Thurman	71.43	5.24	67%	0%	67%	0%	0%
5	11	• 5	THE DOOR Al Denson Benson • Leonard Ahlstrom, Eddie Carswell	68.09	12.04	87%	3%	53%	27%	7%
5	6	• 6	ONE MILLION REASONS Aaron*Jeffrey Star Song • Aaron Benward, Ty Lacy, Steve Siler	66.19	2.62	73%	0%	60%	13%	0%
7	3	• 7	GOOD LIFE Bruce Carroll Word • Bruce Carroll, Leonard Ahlstrom, Mak Kaylor	66.19	-3.93	67%	0%	53%	13%	0%
6	8	• 8	I GO TO THE RIVER Ray Boltz Word • Ray Boltz, Brent Alan Henderson, Steve Millikan	65.83	3.93	73%	0%	53%	20%	0%
6	15	• 9	SISTERS Sisters Warner Alliance • Dick Tunney, Melodie Tunney	65.59	15.95	67%	7%	60%	0%	7%
5	12	• 10	OPEN MY HEART Cheri Keaggy Sparrow • Cheri Keaggy	61.66	6.55	73%	0%	60%	7%	7%
3	17	• 11	WILL YOU COME TO JESUS Pam Thum Benson • Bill Cuomo, Greg Long, Robert White Johnson, Pam Thum	58.33	12.05	80%	0%	33%	40%	7%
4	10	• 12	YOU CAN'T PUT OUT THE FIRE Larnelle Harris Benson • Bill Cuomo, Larnelle Harris, Robert White Johnson	58.33	2.27	67%	0%	40%	27%	0%
2	14	• 13	THAT'S WHEN I'LL KNOW I'M HOME Geoff Moore & The Distance ForeFront • Geoff Moore, Steven Curtis Chapman	57.38	5.50	60%	0%	40%	20%	0%
9	9	• 14	COME TO ME Tanya Goodman Sykes Star Song • Debbie McNeil, Cathy Spurr, Dave Spurr	54.52	-4.88	67%	0%	47%	13%	7%
3	19	• 15	TRACES OF HEAVEN Bryan Duncan Myrrh • Michael Omartian, Bryan Duncan	53.20	8.82	67%	0%	33%	27%	7%
3	20	• 16	WATCH AND PRAY Twila Paris Star Song • Twila Paris	46.67	4.89	53%	0%	27%	27%	0%
12	4	• 17	TEACH ME TO LOVE Larnelle Harris & Steve Green Sparrow • Steve Green, Larnelle Harris	46.07	-22.02	53%	0%	47%	7%	0%
—	—	• 18	WINGS OF AN EAGLE Truth Integrity • John Chisum, George Searcy	44.35	17.47	87%	17%	7%	53%	27%
2	21	• 19	HE'S WATCHING OVER YOU Billy and Sarah Gaines Benson • Billy Gaines	39.29	-2.26	27%	0%	27%	0%	0%
—	—	• 20	CHILDREN OF THE WORLD Amy Grant Myrrh • Tommy Sims, Amy Grant, Wayne Kirkpatrick	39.14	14.19	60%	10%	0%	40%	20%
—	—	• 21	BE STILL Newsboys Star Song • Peter Furler, Steve Taylor	38.89	8.45	60%	7%	13%	20%	27%
3	23	• 22	MY LIFE Eric Champion Myrrh • Eric Champion	38.56	1.92	47%	0%	13%	27%	7%
13	13	• 23	I WANT TO BE JUST LIKE YOU Phillips, Craig & Dean Star Song • Dan Dean, Joy Becker	37.26	-17.26	47%	0%	20%	27%	0%
9	16	• 24	HOLY IS THE LORD Mylon LeFevre Star Song • Larry Rust, Scott Allen, Mylon LeFevre	30.81	-16.21	60%	0%	27%	20%	13%
7	18	• 25	WALK ON THE WATER Dallas Holm Benson • Dallas Holm	29.87	-15.84	40%	0%	33%	0%	7%



HE'S DONE IT AGAIN!
FROM HIS LATEST RELEASE *SLOW REVIVAL*,
BRYAN DUNCAN'S "TRACES OF HEAVEN" HITS #1 AC
AFTER JUST FIVE WEEKS WITH 100% ON!

(Congratulations, Bryan! And thank you, radio!)



MYRRH

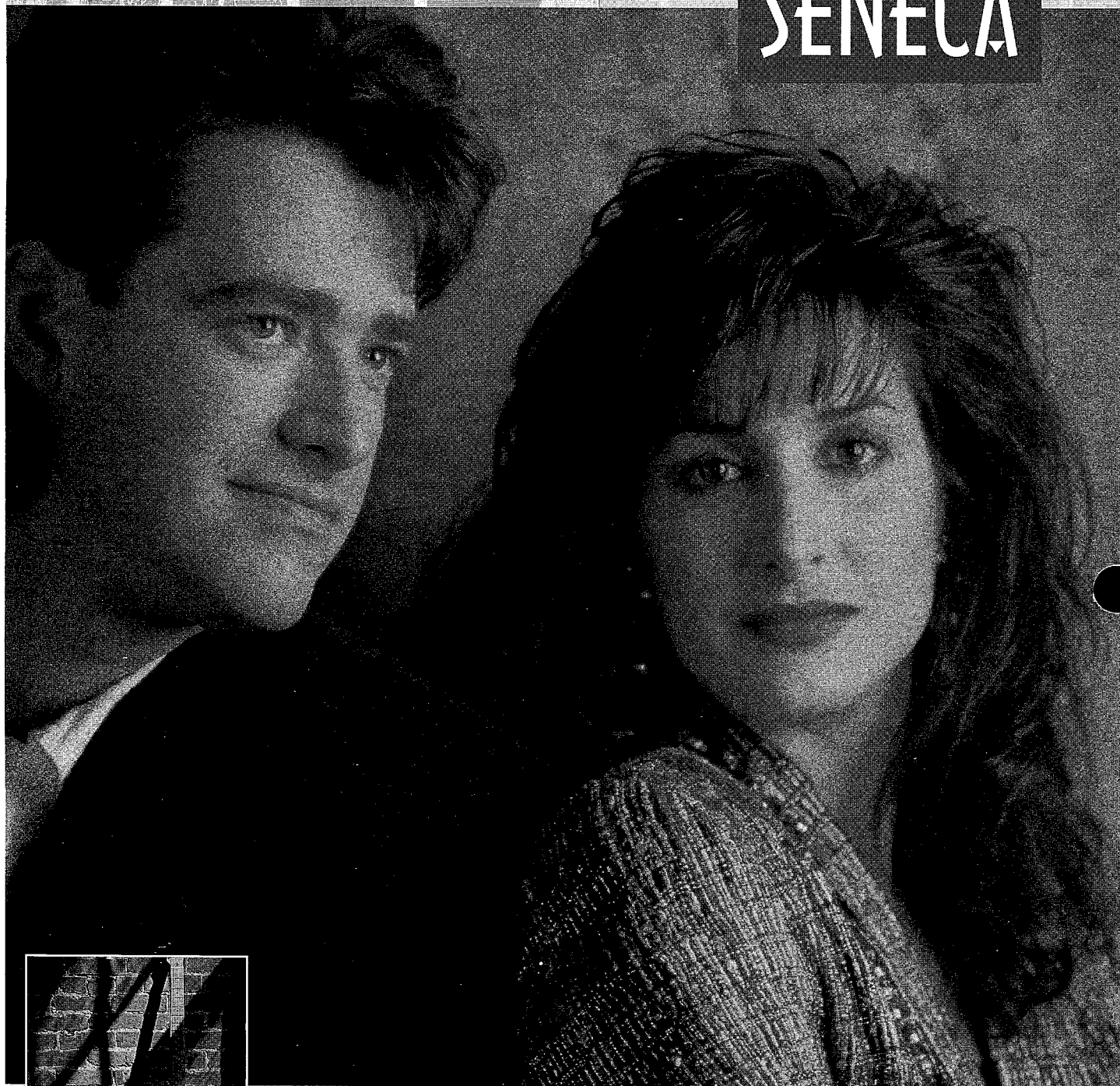
THE CCM UPDATE

ADULT CONTEMPORARY

WOLW	TW	TITLE	Artist	Pts	Chg	%On	%A	%H	%M	%L
6	5	• 1	TRACES OF HEAVEN Bryan Duncan Myrrh • Michael Omartian, Bryan Duncan	97.38	8.65	100%	0%	93%	7%	0%
7	2	• 2	ONE MILLION REASONS Aaron*Jeffrey Star Song • Aaron Benward, Ty Lacy, Steve Siler	97.01	3.74	100%	0%	91%	9%	0%
8	1	• 3	OPEN MY HEART Cheri Keaggy Sparrow • Cheri Keaggy	96.09	-2.79	96%	0%	91%	5%	0%
6	4	• 4	WATCH AND PRAY Twila Paris Star Song • Twila Paris	95.99	6.36	98%	0%	86%	12%	0%
7	7	• 5	YOU CAN'T PUT OUT THE FIRE Larnelle Harris Benson • Bill Cuomo, Larnelle Harris, Robert White Johnson	89.76	4.01	96%	2%	81%	14%	2%
7	6	• 6	MY PLACE IS WITH YOU Clay Crosse Reunion • Michael Puryear, Geoffrey Thurman	89.29	3.07	96%	0%	82%	14%	0%
5	13	• 7	NO CONDEMNATION Lisa Beville Sparrow • Chris Eaton	83.39	16.61	98%	3%	63%	32%	4%
5	14	• 8	WILL YOU COME TO JESUS Pam Thum Benson • Bill Cuomo, Greg Long, Robert White Johnson, Pam Thum	75.88	9.89	91%	0%	53%	35%	4%
3	16	• 9	CHILDREN OF THE WORLD Amy Grant Myrrh • Tommy Sims, Amy Grant, Wayne Kirkpatrick	75.81	18.98	98%	5%	39%	56%	4%
8	12	• 10	WHEN HEARTS ARE TURNED Catherine King Urgent • Catherine King, Patrick Smith, Blake Houston, Brian Green	73.62	2.97	84%	0%	65%	12%	7%
9	8	• 11	GOOD LIFE Bruce Carroll Word • Bruce Carroll, Leonard Ahlstrom, Mak Kaylor	71.77	-7.41	77%	0%	67%	11%	0%
10	3	• 12	MY LIFE Eric Champion Myrrh • Eric Champion	68.52	-24.68	75%	0%	56%	12%	7%
7	15	• 13	I GO TO THE RIVER Ray Boltz Word • Ray Boltz, Brent Alan Henderson, Steve Millikan	67.92	4.57	82%	1%	54%	26%	2%
5	18	• 14	HARD Rich Mullins Reunion • Rich Mullins	65.86	13.19	88%	2%	32%	44%	12%
4	20	• 15	WHERE ARE THE BROKEN HEARTS Gary Chapman Reunion • Gary Chapman, Michael Omartian	63.52	12.54	84%	3%	30%	46%	9%
10	10	• 16	UNIMPORTANT THINGS Paul Smith Intersound • Geoff Thurman, Lowell Alexander	57.76	-17.34	61%	0%	49%	12%	0%
8	17	• 17	SAY WHAT YOU SAY Wayne Watson Word • Wayne Watson	55.98	1.39	67%	2%	46%	18%	4%
2	32	• 18	KING OF THE JUNGLE Steven Curtis Chapman Sparrow • Steven Curtis Chapman	52.54	33.66	86%	22%	7%	54%	25%
4	24	• 19	BE STILL Newsboys Star Song • Peter Furler, Steve Taylor	51.47	11.02	77%	2%	21%	40%	16%
7	21	• 20	THE BEST IS YET TO COME Glen Campbell New Haven • Robert Noland, Paul Smith, Geoff Thurman	51.14	4.19	74%	2%	26%	39%	9%
3	25	• 21	LITTLE BIT OF LOVE Rebecca St. James ForeFront • Rebecca St. James, Bill Deaton, Mike Demus	50.69	14.87	74%	4%	11%	49%	14%
4	23	• 22	THAT'S WHEN I'LL KNOW I'M HOME Geoff Moore & The Distance ForeFront • Geoff Moore, Steven Curtis Chapman	49.77	5.67	81%	3%	21%	49%	11%
11	9	• 23	BIGGEST PART OF ME Take 6 Warner Alliance • David Pack, Alvin Chea, Claude V. McKnight III	45.23	-31.16	47%	0%	32%	12%	4%
11	11	• 24	FAITH, HOPE & LOVE Point of Grace Word • Ty Lacy, Kevin Stokes	42.74	-31.24	49%	0%	32%	11%	7%
2	30	• 25	WHEN I LET IT GO Sierra Star Song • Wendi Fay Green, Connie Harrington	34.81	14.60	67%	10%	4%	39%	25%
2	31	• 26	ARIZONA HIGHWAY Phillip Sandifer Urgent • Phillip Sandifer	29.26	9.44	56%	7%	4%	26%	26%
7	27	• 27	SISTERS Sisters Warner Alliance • Dick Tunney, Melodie Tunney	26.02	-3.05	30%	0%	14%	14%	2%
—	—	• 28	FOR FUTURE GENERATIONS 4HIM Benson • Dave Clark, Mark Harris, Don Koch	25.28	25.28	51%	25%	2%	26%	23%
3	35	• 29	A WAY BACK Billy Sprague Benson • Wayne Kirkpatrick, Billy Luz Sprague	25.18	7.86	37%	5%	7%	19%	11%
2	36	• 30	FEARLESS HEART East to West Benson • Susan Gaither Jennings, Don Koch	24.35	8.88	49%	8%	4%	25%	21%
11	22	• 31	I WILL BE FAITHFUL Two Hearts Star Song • Brian Tankersley, Rick Crawford	24.10	-22.82	30%	0%	14%	9%	7%
11	26	• 32	EVERY LITTLE STEP David Meece Star Song • David Meece, Dwight Liles, Deborah Meece	18.16	-17.61	25%	0%	12%	9%	4%
12	19	• 33	IF I KNOW YOU Out of the Grey Sparrow • Christine Denté, Scott Denté, Charlie Peacock	16.01	-35.77	21%	0%	7%	11%	4%
—	—	• 34	MISSION OF LOVE Kathy Troccoli Reunion • Ray St. John, Christian James, Kathy Troccoli, George McFarlane	15.57	15.57	33%	16%	0%	14%	19%
4	40	• 35	THE DOOR Al Denson Benson • Leonard Ahlstrom, Eddie Carswell	14.25	2.21	19%	2%	7%	11%	2%
—	—	• 36	ALL WE NEED Out of the Grey Sparrow • Scott Denté, Christine Denté, Charlie Peacock	13.96	13.22	23%	10%	0%	14%	9%
—	—	• 37	FOR THE CAUSE OF CHRIST Babbie Mason Word • Babbie Mason	13.25	2.97	21%	2%	5%	7%	9%
—	—	• 38	ALONG THE ROAD Ashton, Becker & Denté Sparrow • Dan Fogelberg	12.04	12.04	25%	12%	0%	9%	16%
—	33	• 39	WE CAN LIVE TOGETHER Cindy Morgan Word • Cindy Morgan, Mark Hammond	11.77	-6.66	14%	0%	11%	4%	0%
12	29	• 40	TEACH ME TO LOVE Larnelle Harris & Steve Green Sparrow • Steve Green, Larnelle Harris	11.66	-8.64	16%	0%	7%	7%	2%

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